



Northeast Conference of Mortgage Brokers Newsletter

Second Annual Northeast Conference of Mortgage Brokers
September 20 - 22, 2010 • Trump Taj Mahal Casino Resort, Atlantic City, NJ

PROGRAM FOR THE NE MORTGAGE BROKERS CONFERENCE NOW AVAILABLE

The 2nd Annual Northeast Conference of Mortgage Brokers is a not-to-be-missed, expert-led event that addresses the challenges faced by those Brokers that are helping to usher in a new era in the mortgage industry. If you would like to learn how to manage the changing nature of mortgage finance, please read on...

We are excited about the program that we are bringing to Atlantic City on September 20, 21 and 22, 2010. The conference kicks off on the greens of the Harbor Pines Golf Course in Egg Harbor. Space is still available for those who would like to join our golf outing. For Pennsylvania licensees who must complete their 8 hours of continuing education before the end of the year, the conference will provide you with the opportunity to fulfill that obligation all at once on Day One. Cap off the evening with us as we open the conference with our annual Networking Cocktail Reception in our exhibit hall.

Our General Session has three outstanding speakers, each of which has been involved with the new financial regulatory reform (Dodd-Frank Bill) as it went through the House and Senate and will provide their expert insights into how the Law will impact mortgage bankers and brokers. Each speaker represents a different constituency and will give his perspective on the CFPB as well as the Federal Reserve Loan Originator Compensation Rule, the SAFE Act and the NMLS, the HVCC, Fannie Mae and Freddie Mac and other topics.

Following the General Session, attendees will enjoy an afternoon that is jam-packed with opportunities to learn new business skills to use in this evolving mortgage landscape. After meeting one-on-one with our exhibitors, attendees can pick from several hard-hitting sessions:

Our Regulators Panel brings together the key mortgage regulators for NY, NJ, PA and MD to discuss their views on state regulation in the new regulatory environment created by the federal laws, rules and regulations. They will also bring attendees up to date on the NMLS and licensing process in each state.

There have been major changes in the broker originations process, and our FHA Panel will walk you through the latest on FHA, Lender approvals, new loan programs and total compensation. Don't miss this opportunity to ask the experts about the FHA and its implications for mortgage lenders and brokers given the new approach to correspondent relationships.

The learning doesn't stop there! Day three of the conference is still going strong with an in-depth program. Take advantage of these educational sessions that will delve beyond the basics to help you obtain usable solutions in an evolving industry:

A breakout to discuss the options mortgage brokers have in the "new" marketplace will include branch management, broker to banker, affiliations with financial institutions and other business models. This is a "don't miss" presentation for brokers who are not certain about their futures!

Round out your morning with sessions on how to increase a client's credit scores, and learn how to detect the red flags of mortgage fraud directly from an FBI agent.

You cannot afford to miss this important program! This conference will help prepare you for future growth while providing terrific networking opportunities during the two cocktail receptions, our exhibit hall (including lunch), our continental breakfasts.....all for one affordable price....a great deal without a doubt!

Click [Here](#) for more information about the program, or visit www.njamb.org. If you have any questions about our sponsorships or exhibit booths, call 973-379-7447.

www.njamb.org